WE MANAGE YOUR TOOLS
SO YOU CAN MANAGE
YOUR BUSINESS

TAKING CONTROL OF YOUR TOOLS...

to help protect your business from hidden costs.

Beyond the obvious.

Most contractors only think of tools in terms of purchase price. But consider the hidden costs associated with owning power tools, something that strongly influences how much money you make. These costs aren’t seen every day. They may be below the surface, but they are very real and can add up quickly.

What does it cost today
to organise all your power tools, including purchase, maintenance, quotations, invoices and downtime?

How many power tools do you have and where are they?

Do poorly-maintained tools put your workers at a higher risk?

How often do you lose a tool or have one stolen?

How many tools don’t come back after a job?

How often do you repair tools? How much does that cost you?

How expensive is it to upgrade your tools to the latest technology?

How much money do you spend upfront to tool up for a job, and what does that do to your bottom line?

If these questions are a concern for your business, then Hilti Fleet Management may be right for you.
Foreman

“With Fleet, we always have high-performing tools that let us get the job done faster. When a tool does go down, repairs are quick and easy. I can even get a loan tool if needed while I wait for my repair.”

Finance Manager

“No upfront payment and a fixed monthly usage fee greatly simplify my budgeting.”

Warehouse Manager

“With tool labelling and online inventory, I have the ability to know exactly who has my tools and where they are. Plus, at the end of the usage time, I can upgrade to new and improved tools. It’s that easy.”

General Manager

“We don’t make money by owning tools, we make money by using tools that work to get the job done. Fleet Management saves me time, money, and most of all, headaches, so I can focus on other areas of my business.”

Hilti Fleet Management

SAVE TIME AND MONEY.
Simplify budgeting, upgrade to new tools at any time.
More and more contractors are coming to realise that just owning tools does not make them money – using high performing, working tools does.

With Hilti Fleet Management, there is no upfront capital investment to tool-up for a job. Instead, there is a fixed monthly rate and a defined usage time for the tools you need, with an advanced tool coverage service that includes the following:

**Cut administration**
- No more repair quotes – high quality tool repairs returned fast
- Quick and easy order process to add tools to your fleet
- 1 monthly invoice

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**Control your costs**
- All inclusive repairs
  - No repair costs – ever
  - Unlimited battery replacements
- Fixed monthly cost
  - A low monthly usage fee replaces a large upfront cash investment to tool up
  - Predictable costs, every month
- Theft coverage
  - 80% of losses covered in the event of a theft
  - Simply report the tool stolen with a police report. We will take care of the rest

**No more downtime**
- Loan tools
  - In the event of a tool repair we can arrange a loan tool from a designated Kennards Hire branch. Just call us on 131 292 and we’ll do the rest.
- Tool upgrades
  - Use our tools to get the job done, then trade up to the latest technology at the end of the term
  - Minimise downtime with a constant fleet of peak performing tools

**Know what you have**
- Tool inventory and labelling
  - Use Fleet Management Online to track and assign your tools to a specific job, team or worker
  - A full tool fleet list helps avoid redundant purchases
  - Customised labels makes tracking tools easier

Some limitations apply. Contact Hilti for details.
GET THE MOST OUT OF FLEET MANAGEMENT.
Customised labelling, tracking and invoicing helps you better manage your tool Fleet.

Here’s what the process looks like:

**Order**
Place your order, specifying how you would like the tools assigned (job, team, truck, worker, R.O., etc.)

**Tool Labels**
Fleet labels share this tracking information. Assignment updates trigger new tool labels to be sent for next day delivery.

**Online Inventory**
Tracking information is immediately available on your web page, which can be updated regularly.

**Custom Invoices**
At no additional cost, your monthly invoice can provide a cost breakdown by tool assignment (i.e. per job) for easy cost allocation.

Keeping track of your tools will maximise the benefits of Fleet Management, making the following a breeze:

- Upgrading expired Fleet tools with new, high performing tools
- Identifying a stolen tool for submitting your theft claim
- Eliminating unnecessary tool purchases
- Planning your company’s tool needs across projects
**Fleet Management loan tools.**

Hilti’s unique, industry leading Fleet Management service has been expanded to include loan tools. We’ve partnered with Kennards Hire to provide you with a loan tool to keep you going on the jobsite while you wait for your fleet tool to be repaired.

**Analysis of your applications and needs**

**Expert advice by Hilti**

**Launch your Hilti Fleet**

**Easily add tools to your Hilti Fleet**

**Regular review and fine-tuning**

**Exchange old tools for the latest models**

**The path to enhance the efficiency of your company**

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**Here’s how it works:**

1. **Call us on 131 292.**
   We’ll book your fleet tool in for repair and at the same time arrange a loan tool at the nearest Kennards Hire branch.

2. **We’ll send a courier to collect the tool for repair...**

3. **You keep working on the jobsite with the loan tool...**

4. **You return the loan tool and collect your repaired tool** at the same Kennards Hire branch – within 7 days!

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**Conditions apply:**
1. A loan tool will be offered from the nearest Kennards Hire branch where the same or an equivalent tool is available.
2. Loan tools not returned within the 7 day loan period will incur standard Kennards Hire charges after the 7th day.
3. In the instance where no equivalent tool is available from a nearby Kennards Hire branch, Hilti will be unable to offer a loan tool.
4. Loan tool service is only offered for tools repaired under a Fleet Management contract. Hilti does not offer loan tools for the repair of tools which were purchased outright.

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**Here’s what some of our Fleet Management customers have to say:**

- **“With Fleet Management you know the tools are going to be there when you need them”**
  Trent Leen, Director
  Bernie Leen & Sons

- **“Fleet Management gave me more time on site and less worrying about tools”**
  Norm Touma, Director
  Dux Plumbing Services

- **“We don't have to worry about (services and repairs). It's effortless”**
  Richard Tat, National Operations Manager
  Aus-Rack Installations

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**Call Hilti on 131 292 for a free consultation to help you optimise your tool fleet and save you money.**

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**NO MORE DOWNTIME.**

Keep working while your tools are being serviced.
Customer Service
Customer Service representatives are available Monday to Friday from 7:30am to 5:00pm. Our professionally trained team can help you with product advice, orders and deliveries, as well as organising on-site product demonstrations.
Call: 131 292    Fax: 1300 135 042    Email: serviceaustralia@hilti.com

Hilti Centres
With stores located nationally, Hilti Centres are much more than display or sales points for Hilti products. At a Hilti Centre, you can receive professional advice on products and applications. You can also have hands-on demonstrations of Hilti products. Take a look at our list of Hilti Centres for a location near you.
Visit: www.hilti.com.au

Hilti Online
7 days a week, 24 hours a day. Use the website at your own convenience during and after office hours, with quick access to product information and pricing. Register to order online, review your order history, see your tool list and more. Take advantage of our free delivery for online ordering today!
Visit: www.hilti.com.au

Account Managers
Professionally trained Account Managers are readily available nationwide, to visit your place of work, where and when you want. By arranging a visit to you, they can help evaluate your job requirements and suggest ways to increase your productivity and profitability.
Call: 131 292